Showpad Coach:
What's in it for LearnCore Admins?

Scale your team. Empower your managers. Delight your sellers.

MORE INTUITIVE, MORE ENGAGING, MORE EFFECTIVE

LearnCore is about to become the new Showpad Coach. Incorporating the feedback from hundreds of hours of customer interviews, Showpad Coach features a host of enhancements for admins, sales managers, and users alike. You'll find improvements for usability, onboarding, sales training, and coaching, to help you develop a fully-trained sales team that exceeds quota.

SCALE YOUR TEAM

To help you tackle the complexity of managing a large training initiative with just a few resources, Showpad Coach's improved administration capabilities help you manage users, content, and communication in one place. You can use new streamlined processes for creating prescribed learning paths and courses in a wide range of formats (mic-and-camera, written, web cam, voice-over and off-line tasks), for both elective and required learning. Best of all, you can easily add, reuse and update learning assets across multiple courses and paths. And for those who have Showpad Content, the Showpad Platform delivers the convenience of unified administration across both solutions. This saves you from doing double work and lets you manage content and users in a single system.

EMPOWER YOUR MANAGERS

Showpad Coach features a new Manager Hub designed specifically for the needs of your sales managers, while still leaving time to do their day jobs. Managers can easily visualize what's most important for their team's readiness: what's assigned to them, how they're progressing, and what areas are giving them the biggest challenges. Managers can drill down into individual field or inside sales reps to learn where they need more training and coaching, to raise the skills of all team members.

DELIGHT YOUR SELLERS

The best way to increase engagement is through an easy-to-use, delightful experience. Showpad Coach's completely redesigned learner experience— on web and mobile—will help your salesforce not only complete their work, but engage in it. Your field and inside sales reps get bite-sized experiences, arranged in paths that encompass both courses and real-world assignments, They can easily see what they need to do, execute their learning assignments, and record their sales pitches to demonstrate they've mastered the content. If you also use Showpad Content, reps can use the same dashboard to build presentations after training—there's no need to learn a new interface.

Showpad Coach is coming soon

Your Showpad Customer Success Manager will partner with you to create a rollout schedule that suits your business' needs.

Showpad   showpad.com